

SYDNEY
PARRAMATTA
MELBOURNE
BRISBANE

EXCHANGE CENTRE
LEVEL 12
20 BRIDGE STREET
SYDNEY NSW 2000
GPO BOX 7039
SYDNEY NSW 2001
T: 02 8248 7000
F: 02 8248 7200
WWW.HJB.COM.AU



WE KNOW PEOPLE

C100 ASX & Press Release

HAMILTON JAMES & BRUCE IN PARTNERSHIP WITH NSW GOVERNMENT

Thursday, 28 May 2009

Hamilton James and Bruce are pleased to announce that we have been selected as a preferred supplier for the NSW Government, on the Contingent Workforce Contract 100 (C100) in the following 4 categories from a total of 9 categories;

Category E – Professional
Category F – Technical
Category H – IT Management, Implementation & Support
Category I – IT Applications / Database / Systems

With a total estimated value of \$400 million, the C100 represents a huge opportunity for the listed recruitment company to increase their penetration in the Government sector.

The Contract 100 is set to provide best price, best value for government agencies and other eligible customers. Of the 18 agencies selected to work on this major contract, Hamilton James and Bruce is one of only 7 agencies who was selected to work on 4 categories or above.

Hamilton James & Bruce have existing relationships with numerous Government clients across Australia, across Local, State and Federal Government. With previous experience working with the NSW Government on the now concluded 1078 Contingent Workforce Contract, Hamilton James & Bruce are well placed to take advantage of this major opportunity.

More on Contingent Workforce State Contract (C100)

- The C100 has an estimated total value of \$400million
- “3 state contracts were merged* to deliver the increased whole of government purchasing power:
755 – Professional, Technical & Industrial
1078 – Administrative & Finance
881 – IT Contracting Personnel
*NOTE: These contracts are now expired and replaced by C100 Contingent Workforce State Contract.
- Based on previous temporary staff State contracts, Government Agencies can achieve significant savings on margins, ranging from 25%-46%.

(Source: NSW Procurement, NSW BUY Client Information Sheet, www.nswbuy.com.au)

More on Hamilton James & Bruce Group Limited

Hamilton James & Bruce is an acknowledged leader in the Australian recruitment industry. Having placed thousands of people in the financial, commercial,



government and not for profit sectors since our inception in 1979, we have forged an enviable reputation as the recruitment company that gets it right.

Knowing people is at the core of our business. Be they executives, middle management or office support staff, Hamilton James & Bruce has the specialist resources, skills and processes to find the people you need.

We focus our business along the ten specialisation areas of Accounting, Banking & Finance, Government, Hospitality, Human Resources, Legal, Operations & Engineering, Sales, Marketing & Communications, Technology and Business Services.

The Hamilton James & Bruce Group Limited comprises the brands Hamilton James & Bruce, HJB Bowdens, and Provincial Personnel.

Hamilton James & Bruce is 100% Australian owned and operated.

Operating in seven locations - Sydney, Melbourne, Brisbane, Canberra, Parramatta, Chatswood and Gold Coast - the Hamilton James & Bruce Group Limited can build an international, national or local solution to meet your recruitment needs.

Shareholder and Analyst Contact:

Hamilton James & Bruce

Deborah Wilson

Executive Chairman and CEO

Ph (02) 8248 7099

Media Enquiries:

Hamilton James & Bruce

Kirsty Janney

Marketing and Communications Manager

Ph (02) 8248 7068